

SBE TODAY

SMALL BUSINESS EXCHANGE

Volume 29, Edition 95 - November 13, 2013

DIVERSITY IN ACTION -

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Not feeling hammered — Contractors report growing optimism



Image Credit: www.ovabc.org

by Wally Northway

There are finally some hard signs that the nonresidential construction industry is coming out of the largest decline in decades, though the impact of the recent federal shutdown and a dwindling pool of available construction workers could curb some of that optimism.

The latest Associated Builders and Contractors' Construction Confidence Index (CCI) finds optimism was up among contractors nationwide during the first half of 2013.

"As the economic recovery enters its fifth year, nonresidential construction prospects continue to brighten," said ABC chief economist Anirban Basu. "A variety of industries ranging from professional and health services to leisure and retail continue to add jobs, and vacancy rates in many product categories throughout the country are falling, creating new opportunities for developers and their contractors."

The CCI reflects three aspects of the U.S. nonresidential construction industry: sales prospects, profit margins and staffing levels. CCI readings above 50 indicate growth, while readings below 50 are unfavorable. For the first half of this year, CCI indices for the first half of 2013 compared to the second half of 2012 were:

- » Sales expectations rose from 62.3 to 63
- » Profit margin expectations slipped from 55.9 to 55.3
- » Staffing level expectations rose from 59.6 to 60.

"Several events have impacted the gradual increase in confidence this year, including Detroit's bankruptcy, rising interest rates, the nation moving closer to another debt ceiling debacle and softening in the housing market," Basu said. "However, certain aspects of the economic environment have improved, including the availability of capital and the steady healing of state and local government budgets."

"Overall, contractors are saying positive factors will outweigh negative ones, helping create an improved construction spending environment in 2014."

Optimism is also up when looking at how busy contractors are today. The ABC's Construction Backlog Indicator (CBI) rose 3.9 percent during the second quarter of 2013 and now stands at 8.2 months, up from 7.9 months the previous quarter. Construction backlog is up 6.6 percent compared to the same time last year. CBI reflects the amount of commercial and industrial construction work under contract, but not yet completed.

This increased backlog was seen in the South as well as the Northeast and West. However, the South's backlog growth rate is rather tepid, raising more questions.

"Perhaps the biggest surprise in the data is that backlog in the South has not increased more aggressively," said Basu. "Most macroeconomic

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SMALL BUSINESS EXCHANGE

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BIDDING OPPORTUNITIES

Zolman Construction & Development, Inc. as a "GENERAL CONTRACTOR" is requesting quotations on "ALL TRADES"

from all qualified subcontractors & suppliers including SBE, LBE, WBE, DBE, DVBE, MBE, OBE for the following projects:

Hunter's Point Shipyard Stabilization #813
Location: 195 Kiska Road, San Francisco, CA 94124
Estimated Construction Value of Work: \$3,500,000
Owner: San Francisco Redevelopment Agency
Office of Community Investment and Infrastructure
Bid Date/Time: November 18, 2013 @ 2:00 PM

Bid Documents (Plans & Specifications) will be available from Zolman for review, if requested.

Zolman Construction & Development, Inc.

(Signatory to the Carpenters & Laborers Union)
 565 Bragato Road, Unit B • San Carlos, CA 94070
 Phone: 650-802-9901 • FAX: 650-802-9902

Please Submit & Fax all proposals to 650-802-9902.
 For more information, please call Milu Magsombol at (650) 802-9901

Bid Requests from Certified SBE Subcontractors and Suppliers for SHORING only.

HUNTER'S POINT SHIPYARD PHASE I, BLOCK 56-57

This is a SFRA project with construction workforce and prevailing wage requirements.

Hunter's Point Shipyard - Coleman Street at Innes Court - San Francisco, CA 94124

Bid Date: 11/25/13 @ 2 PM

Voluntary Pre-bid Meeting on 11/12/13 at 11 AM at Construction Assistance Program Trailer located at 690 Hudson Ave., Trailer "B", San Francisco, CA 94124.

CAHILL CONTRACTORS, INC.

Contact: Julie Park at estimating@cahill-sf.com, (415) 986-0600.

SKANSKA • TRAYLOR • SHEA MEET & GREET OUTREACH EVENT



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Westside Subway Extension Section 1 - Design/Build (Purple Line Extension), RFP #1045



Project Information

The first phase of the Westside Subway (Purple Line Extension) will consist of a 3.9 mile extension from the current Wilshire/Western station in the city of Los Angeles and include three new stations in the cities of Los Angeles and Beverly Hills:

- Wilshire/La Brea
- Wilshire/Fairfax
- Wilshire/La Cienega

Slated to begin construction in 2014 and be completed in 2023, the project will increase regional mobility and improve connectivity throughout the Metro

Meet the Team

STS welcomes all subcontractors, suppliers, trucking and professional service firms as well as certified DBE companies interested in participating on Metro's Westside Subway Extension.

Date: November 14, 2013
 Time: 12:30pm - 3:30pm
 Location: Wilshire Ebell Theatre

RSVP by November 11th:
<http://meetst1114.eventbrite.com>
 (951) 368-6377

www.skanska-traylor-shea.com
info@skanska-traylor-shea.com
 (951) 684-5360

REQUESTING SUB-QUOTES FROM
 QUALIFIED SBE & DBE
 SUBCONTRACTORS/SUPPLIERS FOR:

EVC Parking Lot & Street Maintenance Project #32313

Bid Document: G2010.0068

**Owner: San Jose Evergreen Community College
 District**

Engineers' Estimate: \$800,000.

BID DATE: November 20, 2013 @ 4:00 PM

Items of work include but are not limited to: Trucking, Underground, Electrical, Striping, Pipe Supply, Erosion Control, Minor Concrete and Clear & Grub.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project. Granite Rock Company is an equal opportunity employer.

Granite Rock Company

120 Granite Rock Way, San Jose, CA 95136

Phone (408) 574-1400 Fax (408) 365-9548

Contact: Paul Brizzolara

Email: estimating@graniterock.com

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PUBLIC LEGAL ADVERTISEMENTS



CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

Contract No. 1971J
(ID No. FCE13035)

JEFFERSON ELEMENTARY SCHOOL SAFE ROUTES TO SCHOOL FEDERAL AID PROJ- ECT NO. SRTSL-6328(020)

Sealed bids will be received at 1155 Market St., 4th Flr, San Francisco, CA 94103 until **2:30 p.m. on December 4, 2013**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Department of Public Works (DPW) Electronic Bid Documents Download site at www.sfdpw.org/biddocs, or purchased on a CD format from 1155 Market St., 4th Flr, San Francisco, CA 94103, telephone 415-554-6229, for a non-refundable \$15.00 fee paid by cash or check to "Department of Public Works". Please visit the DPW's Contracts, Bid Opportunities and Payments webpage at www.sfdpw.org for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Work is located at the intersections of 17th Avenue and Judah St. and 18th Avenue and Irving Street, and consists of curb ramp and bulb-out construction, drainage work, traffic routing and

all other related and incidental work.. The time allowed for completion is 120 consecutive calendar days. The Engineer's estimate is in excess of \$310,000. For more information, contact the Project Manager, Ken Spielman at 415-437-7002.

This Project shall incorporate the required partnering elements for **Partnering Level 1**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code (SFAC) Section 6.25, "Clean Construction" is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items With Unit Prices basis. Progressive payments will be made.

Bidders are advised that this is a federal-aid project subject to equal employment opportunity provisions and Caltrans Race-Conscious Disadvantaged Business Enterprise (DBE) program. CMD Bid Discount is not applicable to this Contract. The DBE participation goal is **20%**. Only Caltrans certifications can be used to calculate the DBE participation. Call Selormey Dzikunu at 415-558-4059 for details.

A pre-bid conference will be held on **November 22, 2013; 1:30 p.m.**, at 1680 Mission Street, 4th Floor.

Contractor shall perform not less than 30 percent of the original contract work with the Contractor's own organization.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. SFAC Sec. 6.22(A) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "A" license required at time of award.

In accordance with San Francisco Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$400,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations and the Federal General Prevailing Wage Determinations of the Secretary of Labor under the Copeland Act. Minimum wage rates other than applicable to General Prevailing Wage must comply with SFAC Chapter 12P, Minimum Compensation Ordinance.

Right reserved to reject any or all bids and waive any minor irregularities.

11/14/13

CNS-2555942#

SMALL BUSINESS EXCHANGE

MCCARTHY BUILDING COMPANIES, INC.

ADVERTISEMENT FOR BID AND PREQUALIFICATION OF SUBCONTRACTORS

Project: LUSKIN CONFERENCE AND
GUEST CENTER

UNIVERSITY OF CALIFORNIA, LOS ANGELES

McCarthy Building Companies, Inc. is soliciting subcontractors to submit bids along with prequalification questionnaires for the above referenced project.

The following subcontractors are hereby solicited to prequalify and bid for their respective work category: 7 – Structural Steel & Misc. Metals, Metal Decking, Ornamental Metals; 20 – Overhead Coiling Doors; 29 – Resinous Flooring; 40 – Loading Dock Equipment.

All bidders must submit a Prequalification Questionnaire for this project. Having prequalified on other McCarthy projects does not prequalify you for this project. **Prequalification Questionnaires are to be submitted along with bids to McCarthy no later than 2:00 p.m. on November 21, 2013.**

Contractors may obtain a Prequalification Questionnaire by e-mailing CGordon@McCarthy.com or by picking up a CD with a digital copy at the location of bid submittal listed below, Monday through Friday from 8:00 a.m. to 4:00 p.m. Please call or email Chris Gordon at (949) 851-8383 with any questions. Do not contact UCLA.

Confidentiality of the information provided will be respected to the extent permitted by law. Response to the Prequalification Questionnaire must be submitted on the forms contained within the Prequalification Questionnaire available at the address above.

All bidders will be required to provide a 15% Bid Bond. All bidders will be required to provide 100% Performance and Payment Bonds, which will be due upon award of contract. The surety issuing the bonds shall be, on the bid deadline, an admitted surety insurer (as defined in the California Code of Civil Procedure Section 995.120). All insurance policies required to be obtained by each subcontractor shall be subject to approval by McCarthy for form and substance.

Prequalification Questionnaires and Bid Documents will be available November 8, 2013.

Submit original sealed bids, including prequalification questionnaires, either mailed or hand delivered, to:

McCarthy Building Companies, Inc.
20401 S.W. Birch, Suite 300,
Newport Beach, CA 92660

ATTN: UCLA Luskin Sealed Bid Proposal and
Prequalification Questionnaire

Bids, including Prequalification Questionnaires, will be received until 2:00 p.m. on November 21, 2013.

This is a prevailing wage project that includes construction of a new 294,000 gsf Type 1 building on a site located adjacent to the main entrance to the campus at the

terminus of Westwood Plaza. The site currently houses Parking Structure 6, which will be demolished. The project consists of four components: 1) a 242,000 gsf conference facility with meeting space and 250 guest rooms; 2) 42,000 gsf parking garage for resident guests; 3) a 10,000 gsf replacement campus catering kitchen; 4) improvements to adjacent traffic turnaround and pedestrian areas in Gateway Plaza at the main entrance to the campus. The structure will be constructed of a concrete frame with seven floors above grade and one level below grade for parking. The new building will be constructed to meet the LEED New Construction Version 3.0 "Gold" green building requirements.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bid Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

McCarthy is signatory to the Carpenters, Laborers, and Cement Finishers. Compliance with certain labor agreements may be applicable for some bidders. Bidders are directed to Section 10.2 (inclusive) of the McCarthy Subcontract for specific labor agreement requirements.

Visit www.sbeinc.com to download a PDF version of the latest **SBE Newspaper** and **SBE Newsletter**

EVENTS & SEMINARS

NOVEMBER 18, 2013

SPANISH ETP

1st reported in SBE: 10/24/13
Location: Los Angeles, CA
Bid Date: 11/18/13 6:00PM
 Description last reported in SBE: 10/24/13
Duration: 06:00PM-08:30PM
 PACE-BDC, 1055 Wilshire Blvd, Los Angeles, CA, 90010,
 Nancy Vazquez, (213)989-3158
 nvzquez@pacela.org

NOVEMBER 19, 2013

ENTREPRENEURS TRAINING PROGRAM

1st reported in SBE: 10/24/13
Location: Los Angeles, CA
Bid Date: 11/19/13 9:07AM
 Description last reported in SBE: 10/24/13
Duration: 09:07AM-12:10PM
 PACE-WBC, 1055 Wilshire Blvd#900B, Los Angeles, CA,
 90010, Swann Do, (213)989-3275
 sdo@pacela.org

NOVEMBER 20, 2013

SOCIAL MEDIA MARKETING BASICS

1st reported in SBE: 10/24/13
Location: Los Angeles, CA
Bid Date: 11/20/13 9:00AM
 Description last reported in SBE: 10/24/13
Duration: 09:00AM-12:00PM
 Los Angeles SBA, 330N Brand Blvd # 1200, Glendale, CA,
 Elsa Orozco, (213)674-2696

NOVEMBER 25, 2013

SPANISH ETP

1st reported in SBE: 10/24/13
Location: Los Angeles, CA
Bid Date: 11/25/13 6:00PM
 Description last reported in SBE: 10/24/13
Duration: 06:00PM-08:30PM
 PACE-BDC, 1055 Wilshire Blvd,
 Los Angeles, CA, 90010,

Nancy Vazquez, (213)989-3158
 nvzquez@pacela.org

NOVEMBER 26, 2013

ENTREPRENEURS TRAINING PROGRAM

1st reported in SBE: 10/24/13
Location: Los Angeles, CA
Bid Date: 11/26/13 9:07AM
 Description last reported in SBE: 10/24/13
Duration: 09:07AM-12:10PM
 PACE-WBC, 1055 Wilshire Blvd#900B, Los Angeles, CA,
 90010, Swann Do, (213)989-3275
 sdo@pacela.org

DECEMBER 3, 2013

ENTREPRENEURS TRAINING PROGRAM

1st reported in SBE: 10/24/13
Location: Los Angeles, CA
Bid Date: 12/03/13 9:07AM
 Description last reported in SBE: 10/24/13
Duration: 09:07AM-12:10PM
 PACE-WBC, 1055 Wilshire Blvd#900B, Los Angeles, CA,
 90010, Swann Do, (213)989-3275
 sdo@pacela.org

DECEMBER 4, 2013

SPANISH ETP

1st reported in SBE: 10/24/13
Location: Los Angeles, CA
Bid Date: 12/04/13 6:00PM
 Description last reported in SBE: 10/24/13
Duration: 06:00PM-08:30PM
 PACE-BDC, 1055 Wilshire Blvd, Los Angeles, CA, 90010,
 Nancy Vazquez, (213)989-3158
 nvzquez@pacela.org

DECEMBER 10, 2013

ENTREPRENEURS TRAINING PROGRAM

1st reported in SBE: 10/24/13
Location: Los Angeles, CA

Bid Date: 12/10/13 9:07AM
 Description last reported in SBE: 10/24/13
Duration: 09:07AM-12:10PM
 PACE-WBC, 1055 Wilshire Blvd#900B, Los Angeles, CA,
 90010, Swann Do, (213)989-3275
 sdo@pacela.org

DECEMBER 17, 2013

ENTREPRENEURS TRAINING PROGRAM

1st reported in SBE: 10/24/13
Location: Los Angeles, CA
Bid Date: 12/17/13 9:07AM
 Description last reported in SBE: 10/24/13
Duration: 09:07AM-12:10PM
 PACE-WBC, 1055 Wilshire Blvd#900B, Los Angeles, CA, 90010,
 Swann Do, (213)989-3275
 sdo@pacela.org

DECEMBER 24, 2013

ENTREPRENEURS TRAINING PROGRAM

1st reported in SBE: 10/24/13
Location: Los Angeles, CA
Bid Date: 12/24/13 9:07AM
 Description last reported in SBE: 10/24/13
Duration: 09:07AM-12:10PM
 PACE-WBC, 1055 Wilshire Blvd#900B, Los Angeles, CA, 90010,
 Swann Do, (213)989-3275
 sdo@pacela.org

DECEMBER 31, 2013

ENTREPRENEURS TRAINING PROGRAM

1st reported in SBE: 10/24/13
Location: Los Angeles, CA
Bid Date: 12/31/13 9:07AM
 Description last reported in SBE: 10/24/13
Duration: 09:07AM-12:10PM
 PACE-WBC, 1055 Wilshire Blvd#900B, Los Angeles, CA, 90010,
 Swann Do, (213)989-3275
 sdo@pacela.org

Contractors report growing optimism

■ Continued from page 1

data indicate the South and the West are the fastest expanding regions of the United States, which would seem to suggest a higher backlog.

Perhaps the best news is contractors are hiring and construction spending is up. Construction employment rose by 20,000 in September and the industry's unemployment rate fell to a six-year low of 8.5 percent, while construction spending increased for the fifth consecutive month in August, according to an analysis of new government data by the Associated General Contractors of America (AGC).

Still, AGC officials say the impact of the federal shutdown that ended last month is yet to be determined.

Association officials cautioned that the data does not address any potential impacts from the recent federal government shutdown.

Ken Simonson, the AGC's chief economist said "the shutdown likely disrupted a wide variety of projects and may have caused private investors and developers to delay decisions about new projects or plant expansions. As a result, future spending and hiring gains may be weaker."

Construction employment totaled 5.826 million in September, a gain of 20,000 from the August tally, which was revised up by 8,000 from the Labor Department's initial estimate. The September figure is 3.4 percent higher than in September 2012, while aggregate weekly hours of all construction employees rose 4.2 percent over the year, indicating that companies are adding to existing workers' hours in addition to hiring new employees. Employment climbed for the month and year in both residential and nonresidential construction.

However, even here some caution is advised. With hiring up, firms might find it

harder and harder to find construction workers who need a job.

Total construction spending, as reported by the Census Bureau, climbed 0.6 percent in August from an upwardly revised July figure and 7.1 percent from August 2012. Private residential spending led the way with a 1.2 percent increase for the month and a 19 percent jump year-over-year. Private nonresidential spending eked out a 0.1 percent gain in August and a 4.3 percent rise over 12 months. Public spending rose 0.4 percent for the month but shrank 1.8 percent from a year earlier.

Link: <http://msbusiness.com/blog/2013/11/08/feeling-hammered-contractors-report-growing-optimism/>

Source: Mississippi Business Journal